



STRUCTURAL ENGINEERS

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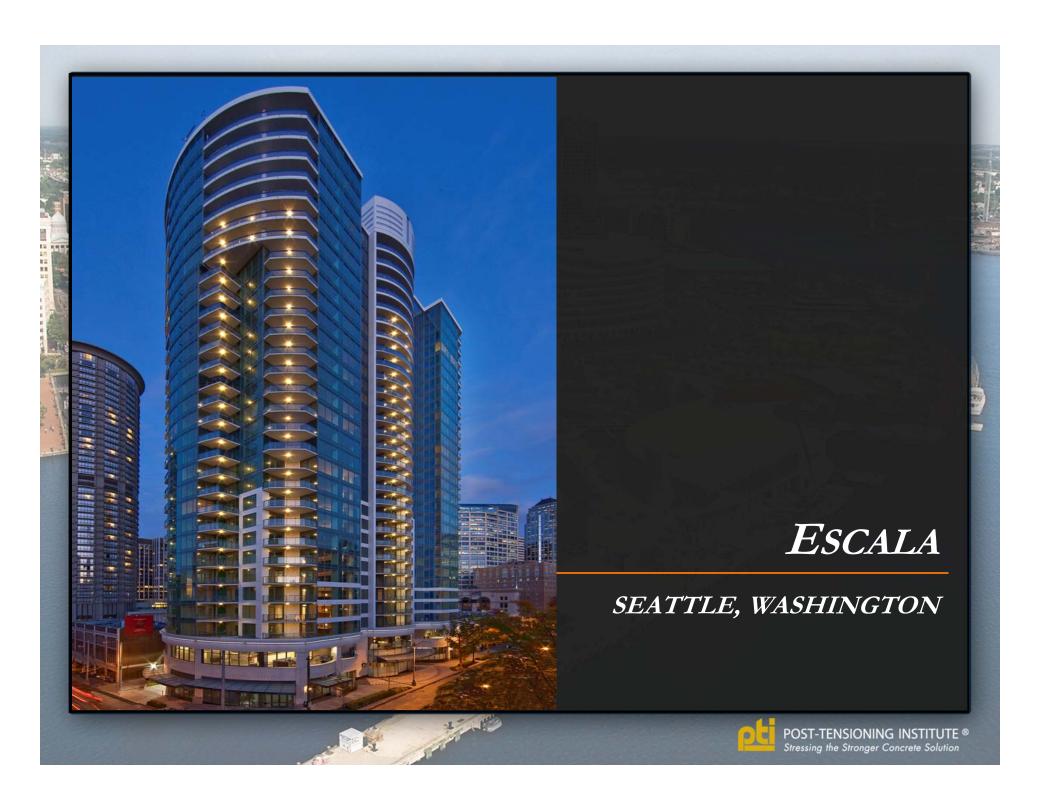
815 PINE

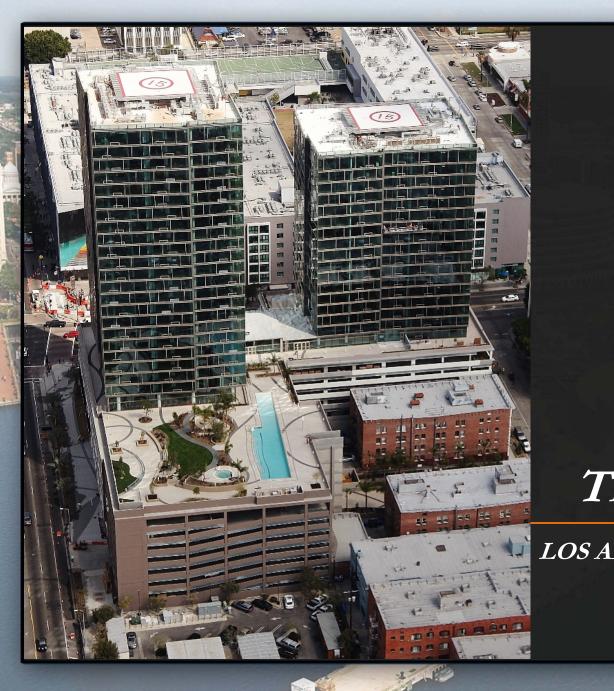
SEATTLE, WASHINGTON







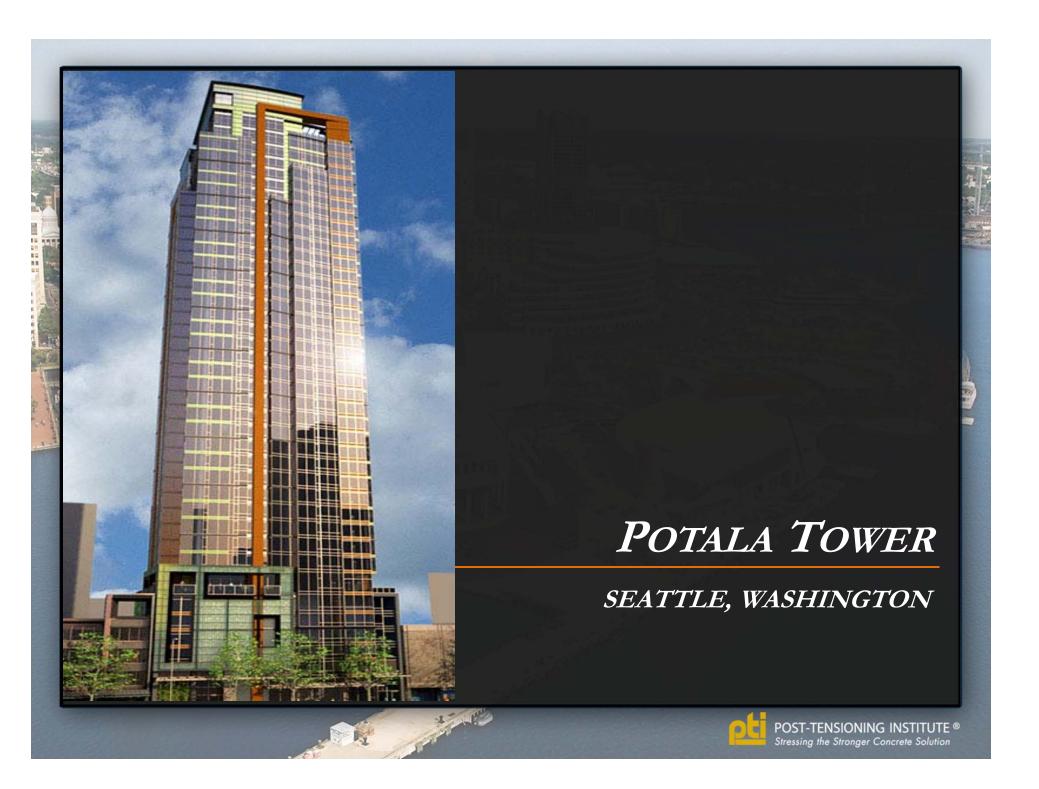




THE VERMONT

LOS ANGELES, CALIFORNIA







POST-TENSIONING ADVANTAGES

- THINNER SLABS & SHALLOWER BEAMS
- Longer spans & Fewer Columns
- REDUCED FLOOR TO FLOOR HEIGHT
- BETTER CONTROL OF DEFLECTION & CRACKING
- SMALLER COLUMNS & FOUNDATIONS
- REDUCED SEISMIC LOADS



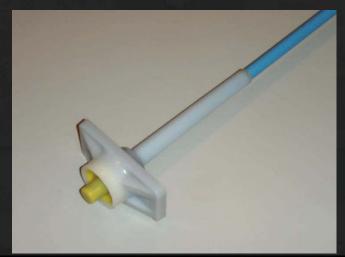






POST-TENSIONING ANCHORS









COST VS. QUALITY

- Most owners want quality
- WILL THEY PAY FOR IT?
- YES, IF THE RETURN ON INVESTMENT (ROI) IS SUFFICIENT
- WHAT IS "SUFFICIENT" ROI?



COMMERCIAL BUILDING CONSTRUCTION COST EXAMPLE

OPTION 1

CONSTRUCTION COST WITHOUT ENCAPSULATION \$200/SF

LAND COST + "SOFT" COSTS

TOTAL COST

6150 /CE

\$150/SF

\$350/SF

OPTION 2

CONSTRUCTION COST WITH ENCAPSULATION

LAND COST + "SOFT" COSTS

TOTAL COST

\$200.05/SF

\$150/SF

\$350.05/SF



SUMMARY

- DESIGNING FOR EFFICIENCY AND COST CONTROL IS IMPORTANT
- HOWEVER, A SLIGHT INCREASE IN FIRST COST CAN OFTEN LOWER THE LIFE CYCLE COST AND REDUCE RISK
- LIFE CYCLE COST AND RISK MANAGEMENT ARE MORE IMPORTANT THAN FIRST COST...MOST OWNERS UNDERSTAND THIS

